

A network diagram background consisting of a complex web of light blue lines connecting various blue circular nodes of different sizes. Some nodes are highlighted with a white circle.

# CYBER RESILIENCE IN AUTOMATION

2023-Sep-11

Adam Griffen  
Product Manager, ei<sup>3</sup>

**OMAC**  
The Organization for Machine  
Automation and Control

# Introduction

Joined ei<sup>3</sup> in March, 2023: passion for Automation, IIoT, and AI

10 yrs experience in industry:

Operator > Technician > Engineer > Product Manager

8 yrs @Mettler-Toledo, Product Management, various roles relating to software engineering, SAP Variant Configuration Power User, Compliance Leader for Automation & Digital Security

International Application Engineering Camp @B&R Industrial Automation



**METTLER TOLEDO**



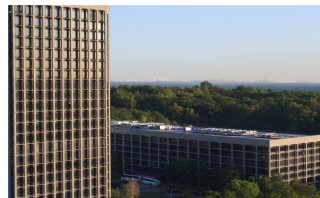
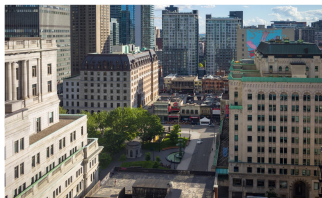
# ei<sup>3</sup> At a Glance

Trusted partner for Industrial IoT and AI for machine builders and manufacturers since 1999

3 Locations, 3 Competencies

MONTREAL, CANADA  
JAVA DEVELOPMENT

PEARL RIVER, NEW YORK ZURICH, SWITZERLAND  
GLOBAL HEADQUARTERS DATA SCIENCE CENTRE



Sales Agents: BANGALORE, INDIA  
TOKYO, JAPAN

Data Centres in: USA, Germany, China

Trusted by leading brands



klöckner pentaplast



PROCENTEC®  
Member of the HMS group.



Shibaura Machine



Powered by Menasha Corporation



# ei<sup>3</sup> At a Glance

## FOR MACHINE BUILDERS:

- Proven, white-labeled solution to get started on your digital transformation journey immediately
- Reduce warranty costs and technician's travel time with secure remote access
- Drive new after-sales services to deliver fast support to customers and improve brand loyalty

## FOR MACHINE OWNERS:

- Achieve maximum ROI from your equipment and save costs by measuring, monitoring and controlling your key performance indicators with our powerful suite of IoT Applications
- Reduce downtime, improve quality, increase yield and lower energy consumption

**150,000**  
machines & devices  
being monitored

**10,000**  
connected  
facilities

**300 million**  
data points collected  
everyday

Visit <https://ei3.com/>

# Org. for Machine Automation & Control

## WHY OMAC?

When manufacturers work together to create standards and share best practices whole industries benefit.

Transforming and simplifying automation for the world's future, today.

## OMAC MISSION:

Provide collaborative thought leadership, standards and support to automation professionals enabling their organizations to save time, money and resources, creating room for innovation.

# Members

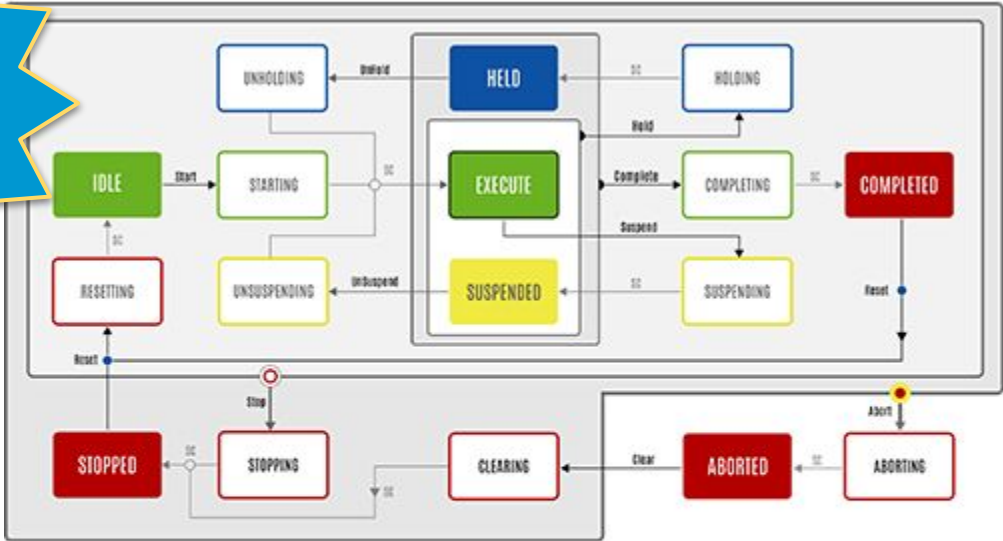
- 60+ corporate members and growing
- Since 1994
- End users include Nestle, P&G, Arla Foods, WestRock, etc.
- OEMs include ProMach, Bobst, Milacron, Mettler-Toledo, etc.
- System integrators include: CONTEC, EOSYS, Rovisys, etc.
- Technology providers include: Rockwell, Siemens, Mitsubishi, ei<sup>3</sup>, Cisco, etc.
- See full list [here](#)

# Partner Organizations



# PackML

OMAC's  
Most  
Widely  
Adopted  
Standard





# Digital Transformation Workgroup



Shape the Future of  
Automation with the OMAC  
Packaging Workgroup (OPW)

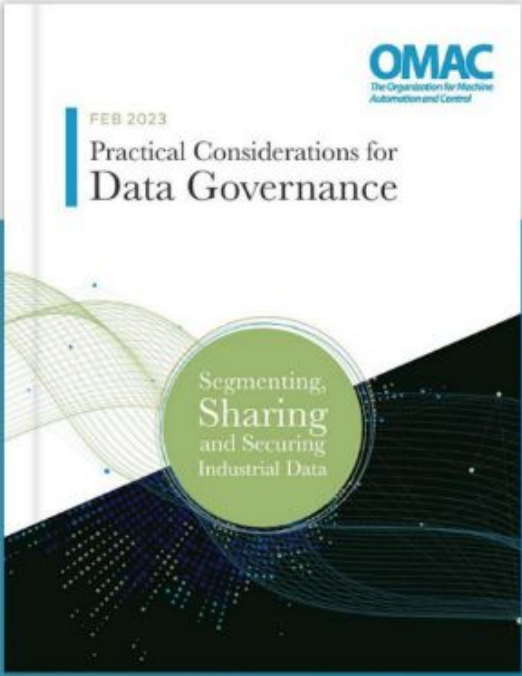
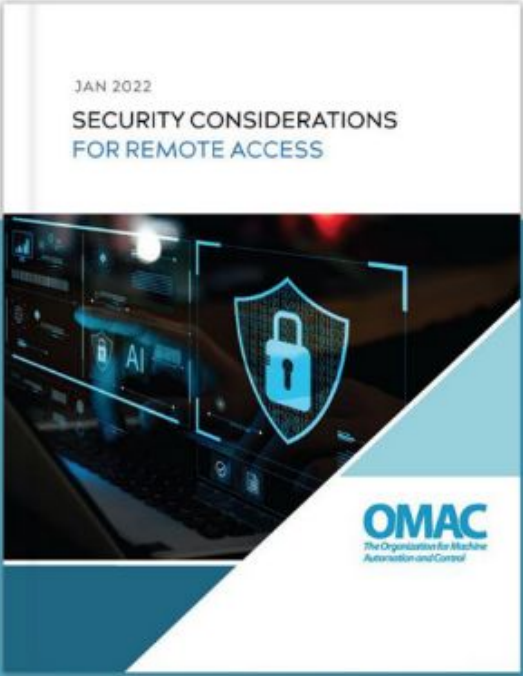


Drive Digital Twin  
Manufacturing with the  
OMAC Manufacturing  
Workgroup (OMW)

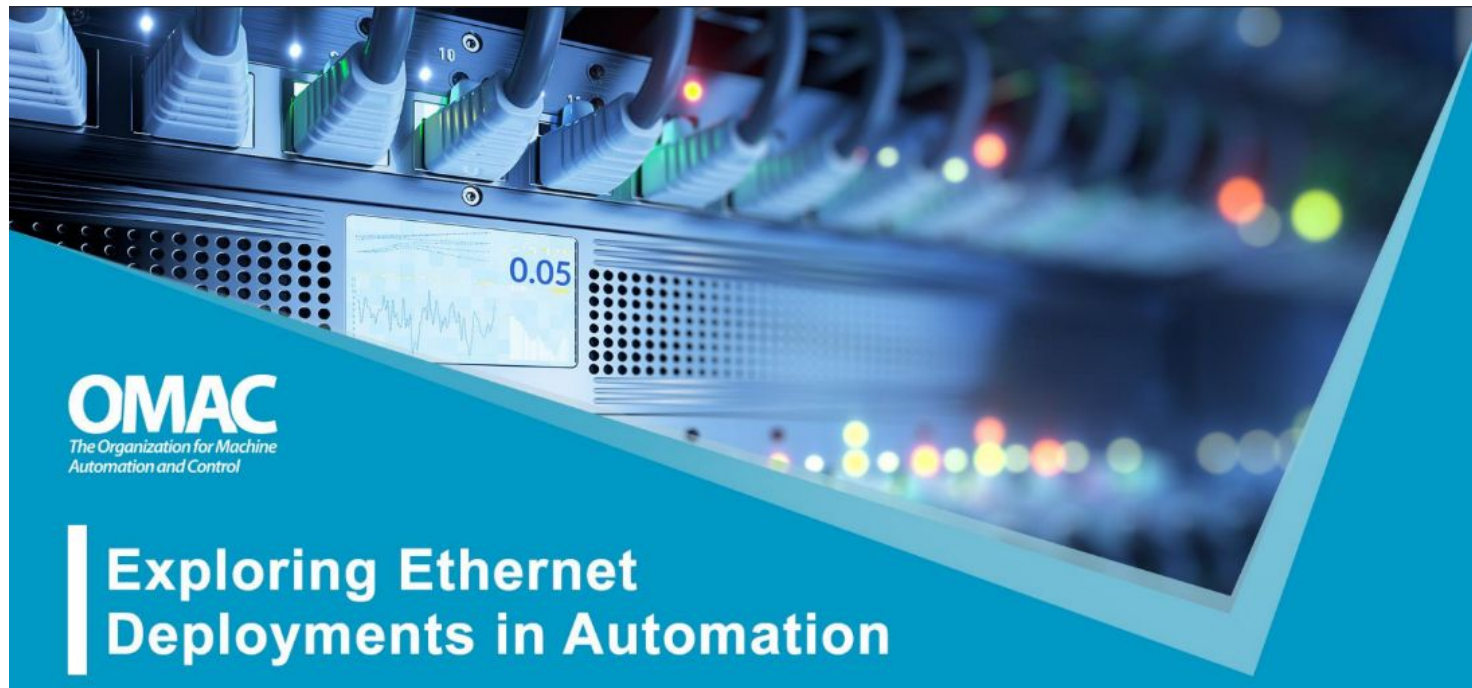


Create Remote Access Best  
Practices with the OMAC  
Digital Transformation  
Workgroup (DTW)

# Digital Transformation Workgroup



# Industrial Ethernet Initiative



# Cybercrime, Warfare, & Terrorism

## Global Cybercrime Damage Costs:

- **\$6 Trillion USD a Year.** \*
- **\$500 Billion a Month.**
- **\$115.4 Billion a Week.**
- **\$16.4 Billion a Day.**
- **\$684.9 Million an Hour.**
- **\$11.4 Million a Minute.**
- **\$190,000 a Second.**



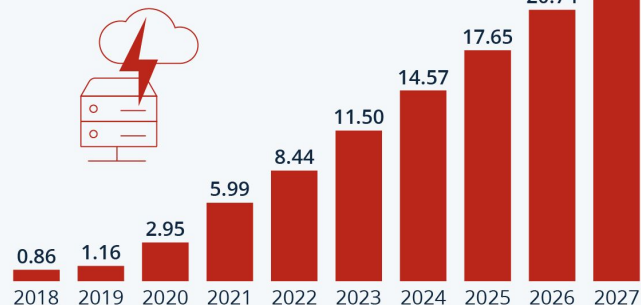
ALL FIGURES ARE  
PREDICTED BY 2021



\* SOURCE: CYBERSECURITY VENTURES

## Cybercrime Expected To Skyrocket in the Coming Years

Estimated cost of cybercrime worldwide  
(in trillion U.S. dollars)



As of November 2022. Data shown is using current exchange rates.

Sources: Statista Technology Market Outlook,  
National Cyber Security Organizations, FBI, IMF



statista

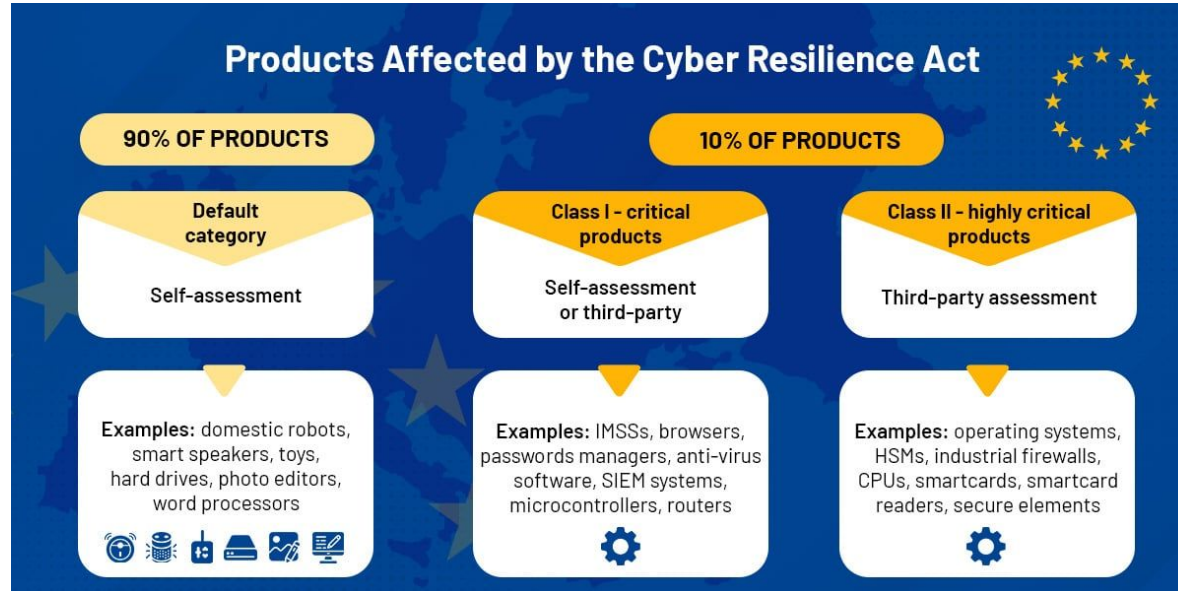
# Cyber Resilience Task Force



- High-level, non-technical 5 page summary of the act for executive leadership
- Understand the scope, impact, and timeline of the new legislation
- Practical first steps to begin journey towards compliance

<https://digital-strategy.ec.europa.eu/en/library/cyber-resilience-act>

# EU Cyber Resilience Act



Source: Blaze Cyber Security Penetration Testing Services:  
EU CYBER RESILIENCE ACT – WHAT IT MEANS FOR DIGITAL PRODUCTS

# Status of the EU's CRA

- September 2022: Commission proposed first draft with two year provision to prepare for enforcement
- July 2023: Council came to agreement on changes to the legislation, updated scope of products to comply among other changes
- Next Steps: Final negotiations between member states and European Parliament followed by establishment of date the act goes into effect

# OMAC Summary for Executives



Security properties in digital products



Collaborate with experts



Security vulnerability handling procedures



Comply with EU regulations



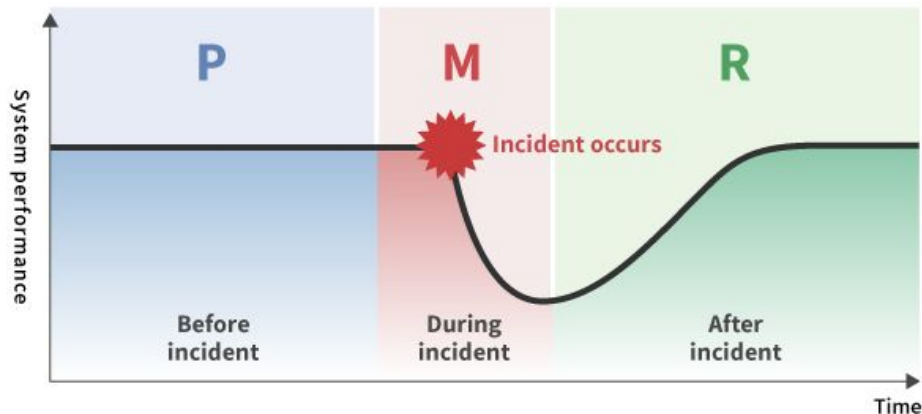
3<sup>rd</sup> party certification for critical products



Apply best practices for industrial cyber security



# What is Cyber Resilience?



[Source: Toshiba Cyber Security Report 2023](#)

# How does Cyber Resilience Work?

Cyber resilience is a continuous cycle of ongoing activities to counter current methods of attackers.



[Source: Compass IT Compliance Incident Response Management: What Is It and How to Implement It](#)

# How to Achieve Cyber Resilience?

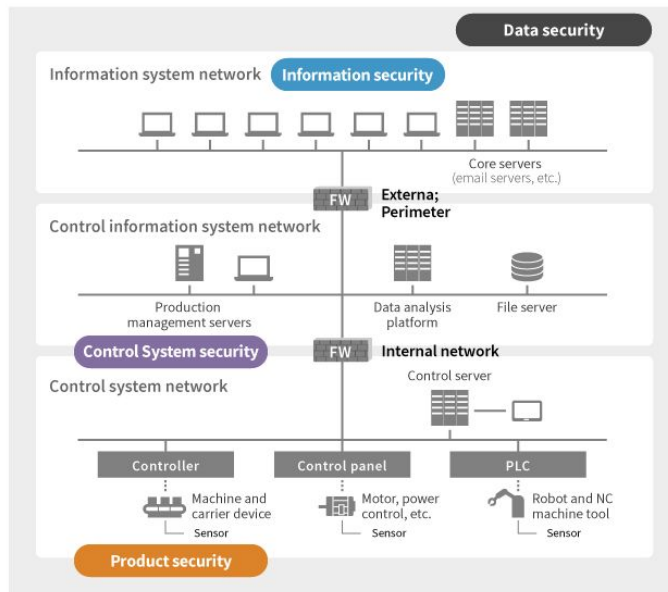
Follow best practices implementing cyber resilience, including cyber insurance!



[Source: MHA Solutions Insurance & Benefits Cyber Resilience in 7 Steps](#)

# What to Secure in Automation?

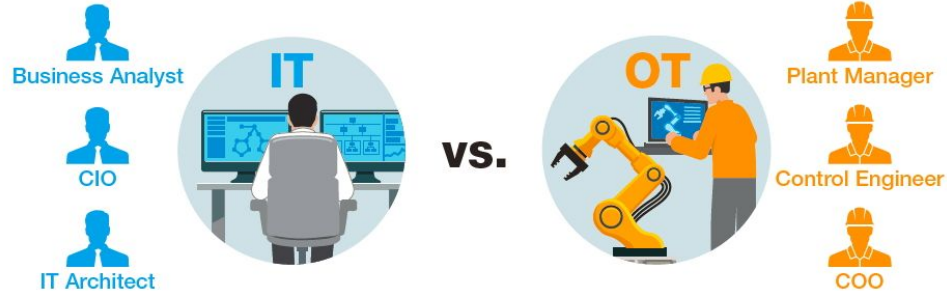
For key groups  
of assets to  
secure in  
automation



[Source: Toshiba Cyber Security Report 2023](#)

# Impact of IT-OT Convergence

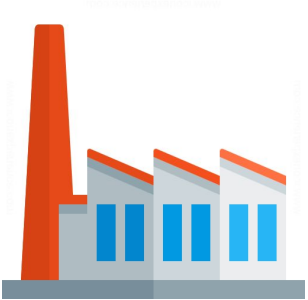
IT-OT convergence is both a **driving factor of the growing need** for cyber resilience in automation and **key to successfully implementing** cyber resilience in automation



No. 1 Priority	Confidentiality	Availability
Focus	Data integrity is key	Control processes cannot tolerate downtime
Protection Target	Windows computers, servers	Industrial legacy devices, barcode readers
Environmental Conditions	Air-conditioned	Extreme temperatures, vibrations and shocks

[Source: Control Engineering Magazine \*Decoding OT data secrets\*](#)

# Elements of Cyber Security



Native Compliance Tools, CSPM – Posture and Reporting

Native Monitoring and Logging, CSPM, SIEM

Security Automation, Application Security, Controls and Testing

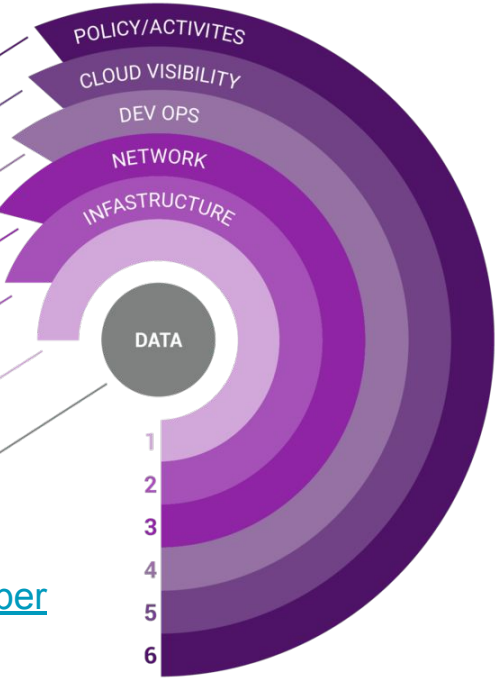
Native Network and Zoning, Interconnect, Micro-Segmentation Tools, WAF

Infrastructure and Workload Security, CWPP

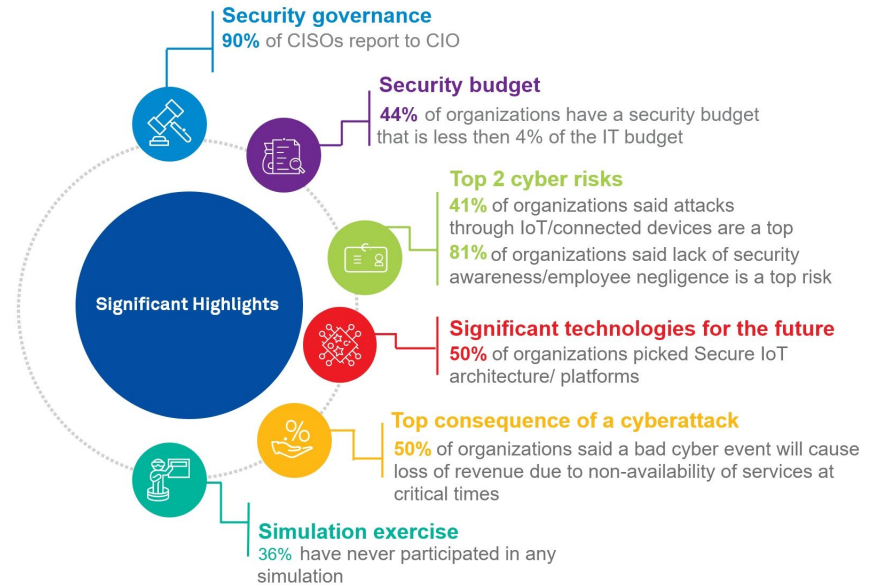
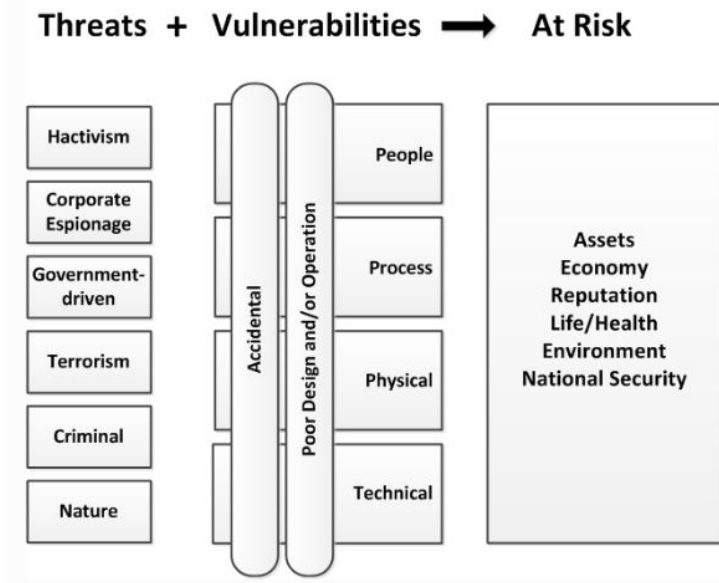
Privileged Identity Management, Cloud Access Control, Behavior Monitoring and Analytics

Data Security - Encryption, Masking, Data Loss Protection, Behavior, CASB

[Source: dig8ital Building Cyber Resilience Step by Step](#)



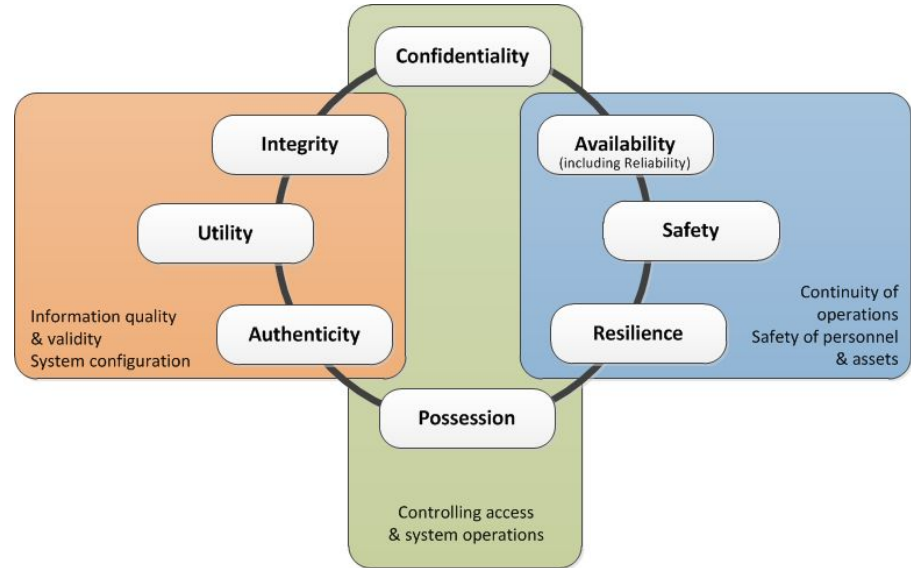
# Risk and Cost Management



[Source: Wipro Digital Transformation Consulting Services](#)

# Adopting a Cyber Resilient Culture in Automation

- Data governance
- Legacy systems
- Compatibility with existing IT security
- Collaboration with 3<sup>rd</sup> parties (system integrators, OEM service technicians)
- Workplace safety is paramount



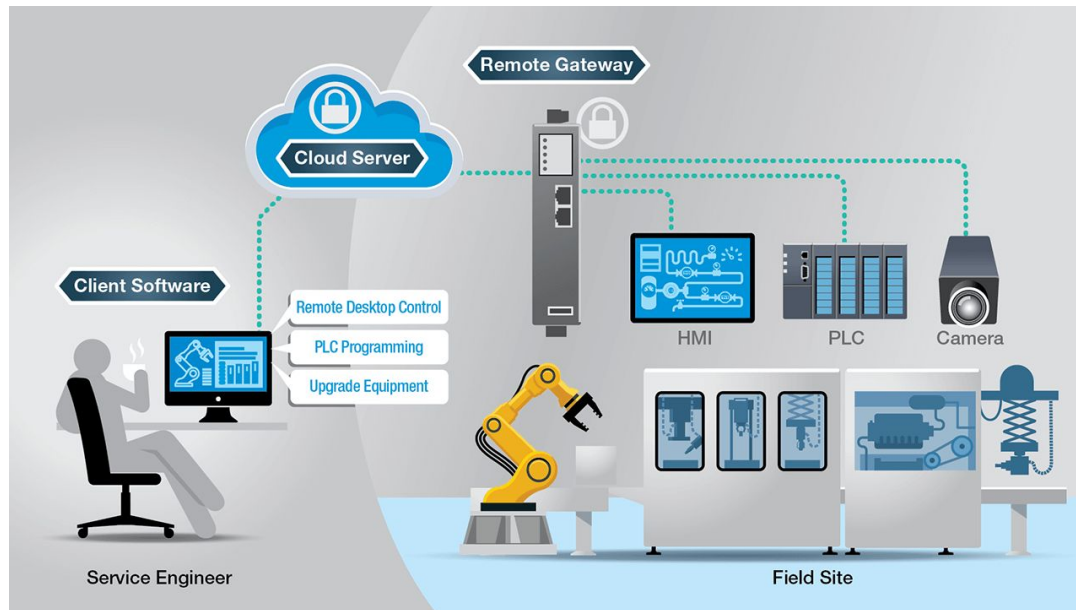
[Source: International Journal of Electrical and Computer Engineering CSPCR: Cloud Security, Privacy and Compliance Readiness -A Trustworthy Framework](#)



# Maximize Rewards to Justify Costs

Avoidance of internet connections in automation does not reduce the cost to secure assets.

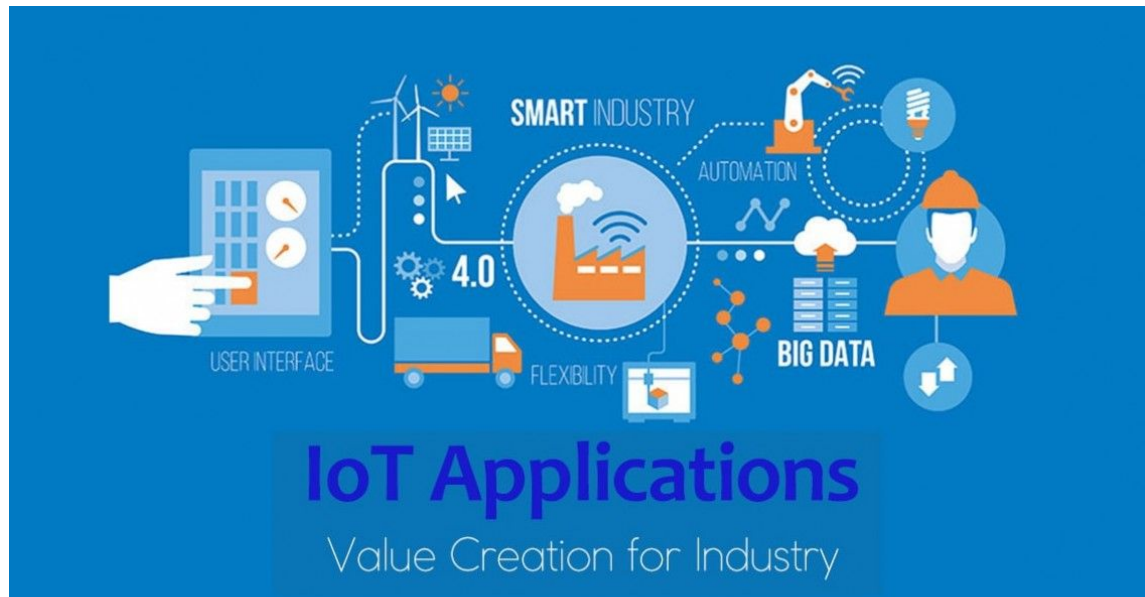
However, remote access delivers the fastest ROI for Industrial IoT, and can recover the cost of cyber resilience within weeks to months of implementation.



[Source: Industrial Ethernet Book Five key considerations for secure remote access solutions](#)

# Maximize Rewards to Justify Costs

Collecting data in the cloud and use of IoT and mobile applications deliver even greater value than remote services, enabling the full power of data

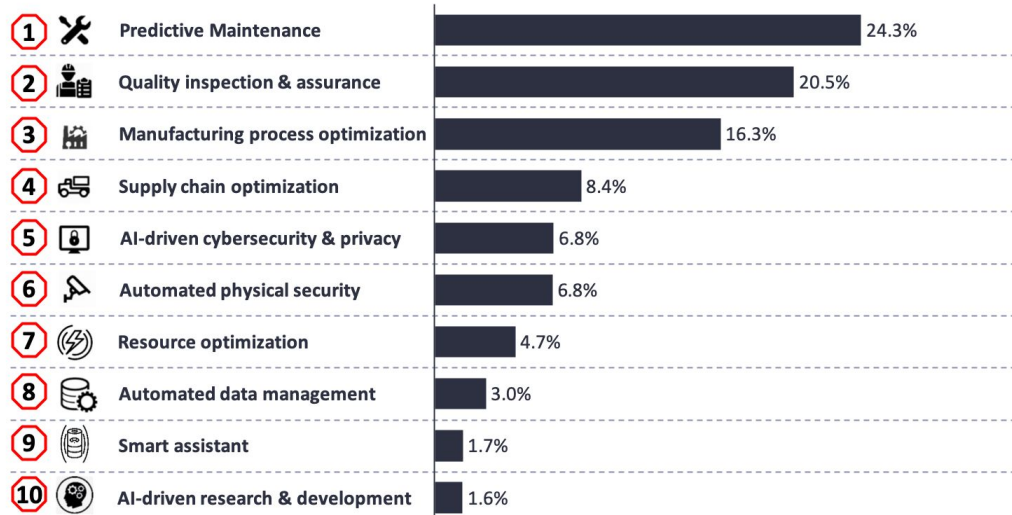


[Source: Raya Fiber Pars Company IoT Applications Create Value for Industry](#)

# Maximize Rewards to Justify Costs

AI back by data science and machine learning are rapidly changing how business design their products, provide service, maximize equipment uptime, and much more... Advantages achieved only with internet connections in automation and cloud-hosted data.

## Top 10 industrial AI use cases



[Source: IoT Analytics Top 10 Industrial AI Uses Cases](#)

# Start Your Cyber Resilience Journey

- ❑ Prioritize cyber resilience as a crucial cost of business
- ❑ Allocate resources to mitigate risks proportionate to the risks
- ❑ Seek expert guidance early
- ❑ Partner with the right technology and service providers
- ❑ Conduct cyber risk assessments for products and systems
- ❑ Involve all stakeholders, Engineering/Development, IT, Production, Quality, Service, Legal Counselors
- ❑ Apply best practices in remote access, cybersecurity for industrial systems, data governance
- ❑ Adopt Industrial IoT and begin using remote access and data to generate incremental revenue to recover the security budget and grow



# Activity #1

# Case Studies

- [Colonial Pipeline Attack](#)
- [Stuxnet](#)
- [Havex](#)
- [BlackEnergy](#)

Survey Question: Does your organization use any of the types of industrial control systems attacked in these case studies?

Responses to the survey at PackExpo LV 2023 revealed that virtually all of the packaging industry uses the types of system attacked in these well-known cases studies!



# Activity #2

# Response to an Attack

A machine builder offers a 3<sup>rd</sup> party cloud-based remote access service and data analytics solution for their machines. The OEM developed the service platform independently and maintains security directly. One day, the central system is corrupted because due to delays applying a security patch, allowing a security vulnerability to be exploited. Which steps should the OEM take in response to the incident?



# Correct Answers to Activity #2

- Distribute notification to all OEM service personnel that the cloud service is unavailable and not access is permitted.
- Distribute notification to all customers that the cloud service is unavailable and access is not possible, but keep the cause confidential to OEM personnel involved in recovery.
- Distribute notification to all customers that the cloud service is unavailable due to a security breach, with details of the vulnerability and time of the breach, along with recommendations to prevent corruption of machines or other systems that communicate with the machines.
- Seek legal action against the cloud service provider for the data breach.
- Report the incident to the cloud service provider.
- Report incident to relevant government bodies if the system must comply with security regulations.
- Resort to alternative methods to service machines, e.g. in-person field service until the cloud system is recovered and the security vulnerability is resolved.
- If possible, prevent access by service personnel or customers attempting to log into the cloud platform.

Responses to the survey at PackExpo LV 2023 revealed that liability, transparency, and confidentiality create challenging circumstances for businesses who fall victim to cyber attacks... further justifying the need to follow best practices and seek cyber insurance.



# Activity #3

# Information Used by Attackers

An end user automates recipe management on their machines using OPC UA communication with a central database. One day, personnel realize that all the machines' active recipes have been set to incorrect values, and the OPC UA communication with the central database no longer functions, so the machines cannot easily be set to the correct recipe parameters. Upon investigating, the root cause was malware downloaded from a spear phishing email, opened by an employee. The employee is a system integrator who had connected directly to the machine's using OPC UA on their own PC when developing the automation with the central database. This malware stole OPC UA security certificates from the employee's PC, scanned for OPC UA servers in the PC's network, attempted to establish connections with machines that did not require authentication or that used default credentials, and continuously set parameters to random values until it was detected and disconnected. The manufacturer lost \$5M due to 12h of downtime. The spear phishing email knew the employee's identity, their role as a systems engineer, the list of machines and models in the factory, and the use of OPC UA communication. All this information came from a User Requirement Specification (URS) the employee had created when procuring the machines. It is unknown whom or how the URS leaked into the hands of the attacker. Other than the details in the URS, what information might the attacker have used?

# Correct Answers to Activity #3

- ✓ User manuals of OPC UA servers for machines downloaded for OEM websites, free sources online, supporting documentation with used equipment that had been sold to distributors, etc.
- ✓ Operating system of the employee's PC
- ✓ Network addressing and subnetting of the employee's PC and the machines
- ✓ Software versions of the machines
- ✓ Operating systems of the machines
- ✓ OPC UA discovery server for locating OPC UA server on the network
- ✓ OPC UA open source code for developing OPC UA applications

Responses to the survey at PackExpo LV 2023 revealed that most professionals are surprised by how little information about their business would be required to launch a cyber attack. Moreover, much of the needed information is in the public domain, and attackers can often find more information from illicit sources.

A complex network diagram on a blue background, consisting of numerous white and light blue circular nodes connected by thin white lines. Some nodes are highlighted with a white border or a larger size.

**OMAC**

*The Organization for Machine  
Automation and Control*

**Thank you!**